

The Autopoietic Communication Model

A's Action	B's Orientation			B's Response		A's Orientation			A's Response	Outcome
Event occurs - A does or says something (intentionally or accidentally)	Impact - B likes or accepts it	This may trigger a sense making process in B who may attempt to understand before judging A's motives	B may consider possible responses based on B's interpretation of A's motives	B chooses response	B enacts the chosen response, creating a new event for A to deal with	Impact - A likes or accepts it (B's sense making matched A's)				A&B both happy (enough) about it
						Impact on A = dislikes it/ feels hurt/ frustrated/ doesn't understand/ comprehend how B can do that	This may trigger a sense making process in A who may attempt to understand before judging B's motives	A may consider possible responses based on A's interpretation of B's motives	A chooses response	A&B both unhappy about it
n = Number of times to either repeat and escalate, or to discover a response that produces the desired effect, or for A &/ or B to reach new awareness										
Contextual factors/ possible responses	B's disposition, expectations, perceptions, principles, beliefs, standard of proof, core values, state of mind (upset), health issues or sleep deprivation	B's disposition, knowledge, experience, maturity, ability to resist pre-programmed amygdala survival fight/ flight behaviour &/ or pride/ ego-driven competitive desire to be right	> don't respond > withdraw attention > attempt persuasion > react immediately with words, actions or force > delay response > plan revenge			A's disposition, expectations, perceptions, principles, beliefs, standard of proof, core values, state of mind (upset), health issues or sleep deprivation	A's disposition, knowledge, experience, maturity, ability to resist pre-programmed amygdala survival fight/ flight behaviour &/ or pride/ ego-driven competitive desire to be right	> don't respond > withdraw attention > attempt persuasion > react immediately with words, actions or force > delay response > plan revenge		
Misperceptions may arise from	Difference in understanding of concepts Difference in self awareness and the impact of actions on others Difference in principles, beliefs, and values				Difference in understanding of concepts Difference in self awareness and the impact of actions on others Difference in principles, beliefs, and values					